

MATT KLEMIN

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Professional Experience

California State Senate Republican Caucus- Sacramento, CA

Political Director, December 2011- January 2023 (non-Legislative)

- Strategic director for all Senate Republican Caucus political activities and campaigns
- Managed over 30 staff and vendors annually
- Managed and allocated a biennial budget of over \$5 million dollars
- Constructed Caucus budget and cash flow projection sheets
- Instituted data driven decision making processes that linked polling and modeling to candidate monetary allocations

California State Senate Republican Caucus- Sacramento, CA

Deputy Chief of Staff, Republican Caucus- February 2021-December 2022 (Legislative)

- Worked with Caucus department heads on legislative and communication strategic goals
- Advised Senators on their specific votes on key bills to ensure their votes represented their respective districts

California State Senate Republican Caucus- Sacramento, CA

External Affairs Director, January 2009- 2020 (Legislative)

- Constructed and coordinated third party coalitions
- Assisted in caucus message development, press operations, strategic communications, and digital media
- Advised the Caucus Leadership on the State budget and many other high-profile policy issues

U.S. Chamber of Commerce- Western Regional Office- Los Angeles, CA

Western Regional Manager, August 2006- January 2009

- Managed 5 States, AZ, CA, HI, NV, and UT
- Sharpened legislative analysis skills and led U.S. Chamber political independent expenditure efforts in Western Region
- Strengthened grassroots coalition building repertoire
- Engaged, educated and developed relationships with the Congressional Delegation from the Western Region
- Cultivated a regional grassroots business legislative advocacy network
- Lobbied MOC on business issues, including international trade, intellectual property, taxes, labor, immigration, and education.

Van Hilleary for US Senate – Nashville, TN

Political Director, January 2006 – July 2006

- Wrote and implemented a statewide political plan with little monetary impact on campaign budget
- Hired, trained, and managed a political staff of 8
- Managed logistics of office
- Administrator of voter and finance databases

Michael Golden for Delegate – Springfield, VA

Campaign Manager, May 2005 – November 2005

- Manage all day-to-day campaign activities, including field plan and fundraising activities, for a top targeted open-seat Virginia House of Delegates race
- Wrote campaign plan and created budget
- Edited and supervised creation and implementation of entire earned media program
- Edited and produced direct mail

Tricia Hunter for Assembly – San Diego, CA

Campaign Manager, May 2004 – November 2004

- Managed all day-to-day campaign activities for one of top targeted California Assembly races
- Co-produced and co-developed direct mail and television commercials
- Wrote and executed field plan (walked approximately 50,000 households in 350 precincts)
- Built bipartisan coalitions that turned out 10% more voters than registered Republicans

Peter Davis for San Diego Mayor – San Diego, CA

Field Director, December 2003 – April 2004

- Developed field and GOTV plans (walked 120,000 households)

Republican National Committee – Jefferson Parish, LA

72-Hour Coordinator for Bobby Jindal for Governor (Jefferson Parish), November 2003

- Successfully executed the 72-hour operation, winning Jefferson Parish with 62% of vote

Republican National Committee – Biloxi, MS

72-Hour Coordinator for Haley Barbour for Governor (Gulf Coast Region), November 2003

- Ran a victorious 72-hour operation on Mississippi's gulf coast
- Won three top tier counties with 57% of vote (117% turnout improvement over previous gubernatorial election)

College Republican National Committee – Washington, DC

Region Three Field Representative, August 2003 – November 2003

- Field Representative of the Year, 2003
- Recruited and trained college republicans in Mississippi and South Carolina (registered more than 2,000 new voters in four-week period)
- Recruited over 700 college student volunteers for the Haley Barbour for Governor campaign 72 Hour operation

Congressman J.C. Watts Jr. – Washington, DC

Intern, January 2002 – May 2002

- Wrote legislative bill reviews, constituent letters and served as staff contact for a community development bill

Education

Point Loma Nazarene University – San Diego, CA

BA, Political Science, May 2003

- Varsity baseball team

American University – Washington, DC

Washington Semester Program, January 2002 – May 2002

US Chamber of Commerce- Institute for Organizational Management