### PROFESSIONAL SUMMARY

Research, communications, policy and outreach professional with vast experience in politics and government. Detailoriented, information-driven, self-starter with the ability to work in a fast-paced environment to meet strict deadlines and manage multiple projects at once. Broad knowledge in communications strategy, complex research techniques, public policy, legislative processes and civic engagement.

### **EXPERIENCE**

# Godfrey Strategies LLC, Troy, Michigan Founder

2019-Present

- Worked in over 20 states on projects ranging from local government up to statewide and national elections.
- Provide political, research and communications strategy consulting for clients.
- Write opposition and vulnerability research books for federal and state candidates.
- Provide research documents for use in ads, polling, mail pieces, press and talking points for candidates and incumbents
- Analyze federal, state and municipal legislation and ordinances.
- Tracked and monitored legislation on the federal and state level.
- Provide rapid response communications strategy.
- Write policy position papers for candidates.
- Write, review and edit press releases and reports for dissemination to the press and public.

#### **Clients:**

- National Senatorial Committee.
- US Senate Campaigns.
- US Congressional Campaigns.
- Statewide elections including Governor, Attorney General and Secretary of State.
- State Political Parties.
- State Senate and House Committees.
- Center for Infrastructure & Economic Development.
- Various State Legislative Campaigns.
- The Hawthorn Group L.C.
- KPMG.

# The Office of Illinois Governor Bruce Rauner, Chicago, Illinois Director of Research, Deputy Director of Executive Appointments

2017-2019

- Researched all executive appointments and high-position agency hires to ensure they meet the standards of the
  office they are to hold.
- Maintained the status of over 400 boards, commissions and task forces with over 5,300 members to guarantee all boards are functional and in compliance.
- Researched all events and meetings the Governor attends to ensure no poor media coverage will follow.
- Developed relationships with state legislators, state agency leaders, association representatives and various stakeholders for candidate referrals, strategy purposes and advocacy resolutions.
- Negotiated with Senate caucuses on board appointments to ensure both parties are properly represented.
- Responsible for full cycle appointment process from identifying potential candidates to overseeing senate confirmation.
- Collaborate with the communications team on various media inquiries and communications strategy.
- Instituted new tracking system into state website to better catalog demographics of appointees as mandated by state legislation.

## Mark Kirk for Senate, Chicago, Illinois

2015-2017

### Director Of Research, Deputy Communications Director

In depth research into opposing candidates, policy, legislation and outside organizations.

- Developed long term communications plans with the campaign manager and communications director.
- Responsible for rapid response to breaking news and opposition attacks.
- Drafted and edited press releases, social media content and scripts for web and television ads.
- Provided all background information for press releases, media inquiry responses, media pitches, statements and web, television and radio ads.
- Drafted official campaign statements for circulation to press and media outlets.
- Used multiple software tools to capture and edit video and audio from multiple outlets for redistribution to press.

# The Office of United States Senator Mark Kirk, Washington DC Research Analyst

2015

- Provided the Senator with information and research for speeches and press inquiries.
- Provided background information for press releases and media requests.
- Researched government spending and recommend legislation for the Senator to address appropriations and spending.

# The National Republican Senatorial Committee, Washington DC Research Analyst

2013-2014

- In depth research into opposition candidates, including analysis of legislative records, archived news coverage, professional and educational background and tax payment history.
- Developed concepts, scripts and provided archived footage for web videos.
- Monitored, cut and post videos for rapid response and communications purposes.
- Managed the NRSC Rapid Response YouTube account with over 300,000 views.
- Compiled election analysis and predictions for media and communications purposes.
- Monitored press conferences, speeches, debates, and political analysis for rapid response purposes.

#### War Room Director

- Responsible for alerting all relevant breaking news to over 200 strategists, consultants and staff members.
- Monitored multiple media outlets including print, broadcast and online media in real time.
- Compiled news reports, television reports and candidate schedule information and disperse organization wide on daily basis.
- Managed and assigned duties to a team of 6 NRSC research department interns.

# The Republican National Committee, Washington DC Research Analyst

2012

- Researched potential and existing donors and event locations.
- Managed, compile and edit the master vetting research spreadsheet of over 5,000 names for a team of ten research analysts.
- Responsible for compiling key battleground states Missouri and New Hampshire's press clips daily to assist with regional communications projects.
- Monitored press conferences, speeches, debates, and political analysis for rapid response purposes.

### **EDUCATION**

**Texas Tech University,** Lubbock, Texas Bachelor of Arts in Communication Studies Minor in English

May 2010