# BRYCE HINGST

## Legislative Assistant

- Hingst.Bryce@gmail.com
- **(515)689-1750**
- Greater Twin Cities Area, MN

#### **EDUCATION**

Bachelor of Arts
Political Science & Economics
Luther College

- iii August 2015 May 2019
- Decorah, IA

#### **Awards**

- Launching Luther Leaders Committee
- V.P. Luther College Republicans
- Fellowship of Christian Athletes Leadership Council
- 2-Time Baseball All-Conference Performer

#### **SKILLS**

- Problem-solving
- Door Knocking / Canvassing
- Customer Service
- Strong Verbal & Written Communication
- Collaboration Talent
- · Organization & Time Management
- Negotiation
- Results-oriented
- Internal & External Presentation Skills

## **CAREER OBJECTIVE**

As a driven problem solver with years of experience in both politics and sales, I know firsthand the importance of strategic thinking and attention to detail when it comes to my work. Throughout my time with the Minnesota Senate Republican Caucus I have shown my willingness to go above and beyond as a top performer on the campaign trail throughout the state and bringing a high level of reliability and consistency to my position as Committee Legislative Assistant. My thirst for knowledge and eagerness to help wherever and whenever necessary is what sets me apart. I am seeking this role to help support the people of lowa and the members of our caucus.

### WORK EXPERIENCE

# Legislative Assistant

#### Minnesota Senate Republican Caucus

- 🛗 March 2022 current 🕟 St. Paul, MN
  - Assist in Senate Health and Human Services Committee work including file organization, hearing proceedings, reports, and all associated tasks.
  - Actively communicate with constituents in Senator's district via mediums including newsletters, press releases, emails, phone calls, etc.
  - Facilitate meetings and functions with stakeholders pertaining to legislative work.

# Deputy Campaign Manager / Field Staff Senate Victory Fund

- - Top performer on the field staff team, canvassing 15,607 doors and conducting 4,013 voter issue and candidate preference surveys in key districts.
  - Exemplified flexibility as a part of the 'Rapid Response' team activating in districts with dramatic changes in issues and concerns.
  - Flipped a long held Democrat seat to Republican representation for the first time in 55 years on the Iron Range.
  - Engaged directly with voters by asking probing questions to better understand their stances and positions.

# Territory Sales Manager

## **Louisiana Pacific Corporation**

- 🖮 September 2019 February 2022 👂 Minnesota
  - Executed growth strategies on multiple product lines and innovation to grow our region to \$400mm+ in total product sales.
  - Led a diverse customer base throughout the supply chain including distribution, national pro dealers, local dealers, national/regional builders, and contractors.
  - Attained and exceeded all budgetary goals in 8 of 9 quarters in the highest budgeted geography in the company.
  - Drove downstream demand for engineered wood products through customer engagement and solutions-based sales techniques.