Nathan C. Ellis

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Product Manager

Product Manager with a decade of experience crafting user-centric solutions and leading development teams through successful agile product deliveries. Enthusiastic about partnering with business executives to develop product strategy and deliver solutions addressing the highest priority problems. Excels in structuring advanced problems, promoting unity among diverse engineering teams, and delivering value to the customer.

Core Competencies

Strategy Development | Product Management | Agile Methodologies | Product Road Mapping
Data-centric Solution Development | Project Stewardship

Experience

McKinsey & Company   June 2022 - Present

Product Manager II, *Atlanta, GA*

Product Manager leads the development and drives the strategic direction of a Data and Analytics platform in partnership with a third-party vendor for the delivery of a secure hosting environment for the Firm's Analytics Solutions to integrate with sensitive client data enabling real-time analytics.

- Lead the platform's development team through sprint and agile development ceremonies, ensuring efficient progress in line with the product roadmap, achieving the successful launch of the platform's operations within the desired calendar year.
- Collaborate across security, legal, business development, and User Experience stakeholder teams to develop and prioritize the platform's quarterly plans and operational goals, ensuring alignment across the integrated teams.
- Develop empathy with the customer by structuring the customer journey and use cases, enabling the translation of customer needs into a prioritized product backlog.
- Develop an annual cost planning schedule and platform pricing strategy, ensuring an initiative-taking and strategic approach to both fixed and variable product costs.

Product Specialist, *Atlanta, GA*

Development Product Manager for the BroadbandLab data analytics solution. Focus on value definition in requirements development, product road mapping, team capacity utilization, project budgeting, and product delivery execution.

- Work closely with business consulting teams to process and diagram the workflow for the analytics solution; Use user interviews to derive Themes, epics, and user stories to clearly define feature vision and acceptance criteria.
- Elevate project planning and execution by conducting user story estimation and prioritization sessions, structuring the team to deliver on-time and high-quality releases.
- Create high-level product roadmap to communicate key product vision, goals, and milestones to the Business executive team.

- Plan, develop, and execute a product resourcing plan to manage Firm investments, ensuring sustainable product development and effective project budget management.

Lockheed Martin Aeronautics   August 2017 – June 2022

Staff Project Engineer, Marietta, GA   *January 2021 – June 2022*

Project Engineer overseeing priority software and hardware upgrades for the U.S. Air Force Special Missions C-130J fleet. Entrusted with managing the complete project lifecycle and vendor relationships, ensuring the successful integration of crucial upgrade deliveries for one hundred fleet aircraft.

- Project engineering lead supporting embedded software development and contributed to the C-130 modernizations and sustainment service line growth.
- Steer cross-functional collaboration as the primary liaison for development teams with the end customer.

Senior Systems Engineer, Fort Worth, TX   `*August 2017 – January 2021*

Agile team Product Owner in control of customer backlog and requirements management. Developed and released multiple software builds that furthered capability incorporation.

- Leverage JIRA and Agile ceremonies to kick off new development teams; enable an early start for software development, resulting in an award of a contractual incentive bonus.
- Lead requirements derivation working sessions to translate pilot needs into technical requirements for backlog prioritization; delivered 14 block-level capabilities over two years.

United States Air Force Officer / *Captain*   May 2013 – May 2017

Acquisitions Officer, Los Angeles, CA   *Jan 2016 – May 2017*

Deputy Project Manager responsible for Air Force Space Command's rocket engine development program partnership with SpaceX to construct the Raptor rocket engine.

- Author business case analysis, outlining development and procurement strategies that forecasted a $900M initial investment and 50 years' worth of future acquisitions.

Education

Texas Christian University, Fort Worth, TX   Aug 2018 - Dec 2020
Master of Business Administration – Finance Emphasis

Auburn University, Auburn, AL   Aug 2008 - May 2013

Bachelor of Industrial and Systems Engineering, Cum Laude

General Tools/Skills: JIRA, Smartsheet, Confluence, FIGMA, Jupyter/Python, MS Office, Tableau, Visio, Lucidchart