

KRISTIE TALLEY

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PROFESSIONAL SUMMARY

Established professional with over 24 years' experience in engineering and operations management in the wireless telecommunications industry. Experience range across construction project management, regulatory and compliance, site acquisition, vendor management, and regional planning and logistics. Demonstrated results in interdepartmental strategic planning, cross-functional training, and team leadership. Strong goal focus on revenue growth with proven positive outcome in team management exercising technical capabilities, data and risk analysis, and critical thinking skills.

RELEVANT EXPERIENCE

ALPHA WIRELESS SOLUTIONS, LLC, LA

May 2023 to Present

Chief Operating Officer

- Established Alpha Wireless Solutions footprint in 39 states across the U.S. with business registration, general contractor, and electrical contractor licensing.
- Working with business development to stand up MSAs with customers, landlords, and strategic partnerships with subcontractors.
- Joined Avetta Compliance and completed required tasks for full onboarding of major wireless tower owners, key wireless providers, and turfing vendors
- Working with business development to secure \$20-35m in contracts projected over the course of 2024-25 build plan.
- Participate in weekly executive meetings for investment capital planning, growth, and business strategy.
- Working with our Chief of Staff to facilitate the acquisition and implementation of (ERP) software programming for project tracking, asset and inventory management, and crew operations management.
- Continuous relationship building with prospective customers, existing customers, landlords, and subcontractors.

BRANCH COMMUNICATIONS - TULSA, OK

October 2020 to December 2022

Program Manager – AAV–NSD, Upgrades, MW (T-Mobile)

10/2020 – 12/2022

- Managed 4 project managers for AAV (backhaul) in AR/OK
- Expanded the business into the Gulf Market (LA/MS/AL) including NSB with Microwave installations
- Managed project financials to ensure target profitability
- Weekly reporting on overall project status and attend weekly calls with client leadership.

MASTEC NETWORK SOLUTIONS - METAIRIE/JEFFERSON, LA

February 2011 to February 2020

Site Acquisition Project Manager II-LA LTE/5G/First Net/WLL/NSB (ATT) 03/2019 to 02/2020

- Managed internal team and two vendors on fast-paced wireless telecom initiatives in the Gulf Market.
- Led weekly deployment meetings with direct reports and vendor resources to obtain status updates.
- Interfaced weekly with stakeholders from client to jurisdictions and landlords for status updates.

- Ensured SOW accuracy for regulatory and compliance as it relates to Environmental Health and Safety, wetlands, State Historic Preservation, and Tribal Historic Preservation
- Managed project financials, revenue, profit margin, and company objectives.

Lead LTE Construction Project Manager (ATT)

10/2017 - 03/2019

- Responsible for the successful planning, execution, and delivery of a 600 – 800 annual site count (LTE/WLL/5G EVO/First Net PMO upgrades) for AT&T Wireless client with an annual revenue of \$35 – \$50 mm
- Managed 30+ construction crews for multi-million-dollar projects in the LA market.
- Hosted weekly deployment meetings with internal operations team covering project status, milestones, and deliverables.
- POE forecasts and completions, root cause analysis from NTP to Construction start for monthly, quarterly, and annual performance used for weekly high-level meetings with client and key stakeholders.
- Hosted internal/external stakeholder meetings e.g., daily alarm calls with client, mission control meetings with internal leadership team, and senior management clients on strategic planning of the POE/POR.

Scoping Manager II-LA LTE (ATT)

10/2015 - 10/2017

- Based on the average build of 600 – 800 LTE and WLL, generated SOWs from RF data sheets and site audits, before handing off to site acquisition to proceed with application process
- Collaborated with cross-functional teams to define project scope, requirements, and identify risks.
- Maintained current knowledge of weekly trends affecting the current project e.g., on-air forecasts, re-shift priorities based on the current build plan, and adapt scoping priorities.

Site Acquisition PM-AL/LA/MS -LTE/Nat'l Generator Project (ATT)

02/2011 – 10/2015

- AT&T LA LTE Program - Managed 3 site acquisition vendors and 4 support staff for 800+ projects per year (\$12mm annual revenue) for AT&T LA LTE Program.
- Vendor sourcing, RFPs, bid selections, project issue resolution, leasing/landlord issues, revenue recognition, NTP package distribution to construction.
- Close collaboration with customer Tech PMs and RF Engineers to mitigate risks, manage cycle times and oversee finances for close outs and deliverables.
- Worked with ATT regulatory on filings with the FAA. Met and exceeded the POE/POR deliverables.
- AT&T National Generator Project – AK, HI, CA - vendor management, lease reviews, regulatory and compliance (noise/air studies), landlord negotiations, and jurisdictional relations.
- Adhered to regulatory and national environmental compliance requirements (NEPA) and State Historic Preservation (SHPO)/(TPHO).

KINETICOM (C/O VERIZON WIRELESS) - METAIRIE, LA

Feb 2010 - Feb 2011

Network Real Estate Specialist

- Managed in-bound collocation applications, third-party vendor, carrier tenants, landlord and tenant relations
- Managed the equipment audits on all sites included in the Alltel acquisition (LA) as it related to real estate portfolio
- Worked with site acquisition vendors on cell site modifications, relocations, and decommissions
- Worked with the Verizon in-house legal department of lease process
- Worked with the Verizon external legal on mitigating risks and issues with landlords

- Managed protocol for migratory birds as it relates to the MBTA and protected species on cell towers

TEKSYSTEMS (C/O CAPITAL ONE BANK) - NEW ORLEANS, LA

Jul 2008 – Jan 2010

Third Party Relationship Manager – IT Risk

- Managed new and existing suppliers including on-boarding, sourcing, and bidding contract procedures.
- Ensured bank maintained Federal Compliance in accordance with the OCC (Office of the Comptroller and Currency) and the U.S. Federal Reserve Bank guidelines.
- Ensured Suppliers adhered to appropriate global criminal background check screening for potential employees and contractors related to Bank Secrecy Act and Anti-Money Laundering regulations.
- Monitored supplier performance by holding periodic business reviews with internal and external stakeholders to address and mitigate open risk items and review financial standing.
- Facilitated information assurance and corporate security service assessments and Quality audits
- Served as liaison between client and Procurement, Legal, Compliance, Information Assurance teams.

NEXTEL/SPRINT NEXTEL - METAIRIE, LA

Feb 1998 - Jul 2008

Logistics Specialist/Analyst II

May 2003 – Mar 2008

- Forecasted new/existing cell site asset needs based off the 120-day build plan to include project areas such as equipment upgrades, shelter adds, fixed/mobile generators, special projects (COWs/COLTs)
- Scoped RFDSs for procurement of all cell site assets using Atlas Work Order database - towers, shelters, antennas, and all ancillary equipment for LA/AL/MS/AR/OK
- Coordinated Disaster Recovery efforts to re-establish network capabilities for the New Orleans Metropolitan Area post-hurricane Katrina

RF Operations Coordinator

Feb 1998 – May 2003

- Supported a team of 12 Network Operations field technicians - safety, incident reporting, after action. Procurement of equipment and tools necessary for network operations testing and troubleshooting.
- Attended weekly deployment meetings for New Site Builds, tracked milestone progression of tasks performed by site acquisition, legal, RF and operations.

EDUCATION/PROFESSIONAL DEVELOPMENT

Loyola University – New Orleans, LA

May 2006

Bachelor of Science, Criminal Justice

American Management Association (1.2 CEUs)

Jan 2019

Preparing for Leadership: What it takes to lead

Site Safety Training (*RF Safety Hazards*), Security Awareness Training (*Phishing and Malware*), First Aid/CPR/AED Training, Blood-borne Pathogens

Project Management Academy – PMP Boot Camp – Certificate (35 CEUs)

Apr 2020

Ceragon Microwave Installation and Propagation certification

Jan 2023

TECHNICAL TALENTS

Dish Wireless tool – Nexsys1

Site Tracker - Salesforce

DocuSign, AdobeSign, Dotloop

T-Mobile tools – Magenta Built, Sprint Vision, Element, Sharepoint, Scopeworker

AT&T Tools – FileNet, PACE, CASPR, NORAD, Siterra

Mastec Tools: Nsite (financials and document repository), Oracle (purchasing and finance), SharePoint

Nextel (Sprint) Tools: Citrix Metaframe Client: Atlas/Empac (Work Orders/Reports/Inventory Management); Wizard: Performance Engineering Propagation Tool, MapInfo 6.0 (Intro, Intermediate, Advanced, and Geocoding), Siterra

Other Tools: Google Sheets, Gmail, Google Docs, MicroSoft Office, AWS Sharepoint, PeopleSoft (Procurement/Ariba Buyer), Verizon NREA, Quickbase

MISCELLANEOUS

Spouse – Retired Active Duty Lt. Colonel