## Contact

lindseymariamay@gmail.com +1 (806) 224-6675

## Skills

**Event Planning & Coaching Content Creation** Google Streak/Nutshell (CRM) Marketing Strategy Writing/Editing

## Extracurriculars

**Gathered Company** Founder & CEO (January 2024-Present)

Online event planning/ coordination service with a focus on equipping anyone to host their own event. I manage the social media platforms, content creation, planning template sales, and client-relations.

#### **University General Education** Council

Junior Representative (August 2021-May 2022)

Attended meetings with faculty to discuss potential changes to ACU's curriculum requirements.

**American Marketing** Association **Events & Professional Development Coordinator** (May 2020-May 2022)

Organized, planned, and delegated student member events and meetings. Enrollment doubled and event attendance increased by 60%

## Involvement

Managed a portfolio of 2.1M dollars for the Student Trading and Research Class & managed the social media for this class

Participated in a class that acted as a community foundation board to allocate \$50,000 to local nonprofits

# Lindsey May Erickson

Positivity | Belief | Restorative | Includer | Communication

## Education

Abilene Christian University, Abilene, TX | Bachelor in Business Administration Majors in Marketing + Management, Minor in Psychology

## Work Experience

### **Campus Victory Project**

#### Victory Representative

- Provides consultative services to campaigns at Universities across the West Texas district
- Heads diverse campaign initiatives, strategic analysis to optimize electoral outcomes according to region, & fosters student efforts on GOTV initiatives to advance engagement within the collegiate landscape

#### **Pharos Resources**

#### **Client Development Representative**

(Julv 2023-November 2023) · Conducted in-depth research on prospective clients & institutions

- Preformed comprehensive 1-hour demonstration of the Pharos 360 software
- Represented Pharos Resources at national conferences to engage with higher education leadership & expand Pharos' professional network

#### Student Government Association (SGA), Abilene Christian University

#### **Student Body President**

- Responsible for developing the 2022-23 year long plan for SGA in coordination with university goals and the student body's needs-this includes managing a budget of over \$200,000 and allocating it appropriately
- Interviewed & hired 6 cabinet members; funded & ensured the success of 100+ student organizations, & increased student worker minimum wage

#### **Press Secretary**

- Created Social Media Guide, Schedule, & Analytics Tracker templates; increased social media engagement by 81.9%
- Helped plan, delegate, & promote all SGA events; facilitated all video & photography
- In charge of the ACU Spark app; tested this app, created interactive challenges, & handled giveaways/communication

#### Students International (SI), Magdalena Milpas Altas, Guatemala **Business Development Intern**

(May 2022-July 2022)

(April 2022-May 2023)

(April 2021-April 2022)

SI hosts short-term teams & places them with long-term missionaries who are fully integrated into the community.

- Created a finance handbook and budget template for first-time business owners
- Researched & brainstormed ideas to expand SI's current offerings to business start-ups, tourism, & sustainability opportunities
- Learned to communicate & translate documents to Spanish

#### **College of Business Administration, Abilene Christian University Communications & Marketing Events Assistant**

- · Coordinated testimony projects involving faculty and students
- Co-managed various social media platforms, researched internships, & increased search engine optimization by 41%

#### Abilene Chamber of Commerce, Abilene, TX

#### **Marketing & Communications Intern**

(January 2021-May 2021)

(August 2021-May 2022)

- Wrote and built daily newsletters to send to 1,000+ people and local businesses
- Created content for 7 social media pages using writing, design & applicable research
  - Responsible for press releases, sales scripts, member spotlights & email inquiries

**Myers Briggs: ENFJ** Enneagram 7w8

(May 2022-Present)